

BUYER / 客户 -	CONTACT / 联系人 -	DEST. PORT / 目的港 -	INCOTERMS / 贸易术语 FOB Qingdao, China
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No.	Product Description 产品描述	Packing 包装	Qty (sheets) 数量 (张)	Unit Price (USD) 单价 (美元)	Subtotal (USD) 小计 (美元)
1	XPS Board 1200×600×6mm	20张/箱	400	\$1.02	\$408.00
2	XPS Board 1200×600×10mm	10张/箱	400	\$1.26	\$504.00
3	Tile backer board 1200×600×10mm	10张/箱	400	\$4.83	\$1,932.00
4	Tile backer board 1200×600×15mm	10张/箱	400	\$5.86	\$2,344.00
5	Tile backer board 1200×600×20mm	10张/箱	400	\$6.09	\$2,436.00
TOTAL AMOUNT (USD) · 合计					\$7,624.00

TERMS & CONDITIONS · 交易条款					
MOQ / 起订量:	400 sheets / item (每项 400 张起订)		Payment / 付款:	T/T 30% deposit, 70% balance before shipment	
Lead Time / 交期:	20-25 days after deposit received		Packing / 包装:	Standard export carton (10/20 sheets per ctn)	
Origin / 产地:	Shandong, China (ECOTIMES / 爱科时代)		Validity / 有效期:	30 days from issuing date	
Certification / 认证:	CE EN 13164 · SGS · GB 8624 B1		Mark-up / 加价:	FOB price × 1.15 (15% included)	

FOR BUYER · 客户确认

FOR SELLER · 卖方签字

Authorized Signature / 授权签字

Date / 日期: _____

David Zhao / Sales Director

HANGZHOU BETRUE IMPORT & EXPORT CO., LTD.

Date / 日期: 2026-06-18

HANGZHOU BETRUE IMPORT & EXPORT CO., LTD.

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This offer is confidential and intended only for the named buyer. Prices are subject to final confirmation upon receipt of official PO.