

HANGZHOU BETRUE IMPORT AND EXPORT CO., LTD.

1-213, Qunlian Comprehensive Building, Sandun Town, Westlake District, Hangzhou, P.R. CHINA

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OFFER LIST

OFFER LIST — NOT A COMMERCIAL INVOICE

P/I No. HILTON-ISH-2026-06-18

Date 2026-06-18

Valid Until 2026-07-18

Ref. No. HILTON-ISH-2026-06-18

BUYER & DESTINATION	
BUYER / CONSIGNEE -	PORT OF DISCHARGE -
ADDRESS -	FINAL DESTINATION -
CONTACT PERSON -	SHIPPING TERM FOB Qingdao, China (Incoterms 2020)
EMAIL -	LOADING PORT Qingdao, China
TEL -	PAYMENT T/T 30% Deposit + 70% Balance against B/L copy
VAT / TAX ID / EORI TO BE PROVIDED	EXPECTED SHIPMENT -

GOODS & AMOUNTS						
NO.	ARTICLE / DESCRIPTION	HS CODE	QTY	UNIT	UNIT PRICE (EUR)	AMOUNT (EUR)
1	HILTON-921 — Design 921	-	1,000	sqm	11.80	11,800.00
2	HILTON-922 — Design 922	-	1,000	sqm	11.80	11,800.00
3	HILTON-923 — Design 923	-	1,000	sqm	11.80	11,800.00
4	HILTON-924 — Design 924	-	1,000	sqm	11.80	11,800.00
5	HILTON-925 — Design 925	-	1,000	sqm	11.80	11,800.00
GRAND TOTAL (EUR)						59,000.00

* Grand Total in words: 59,000.00 EUR (Fifty-nine Thousand Euro Only)

TERMS & CONDITIONS			
Payment Method	Telegraphic Transfer (T/T)	Inspection	Self-inspection by manufacturer / SGS or BV at buyer request (cost on buyer)
Payment Terms	T/T 30% Deposit + 70% Balance against B/L copy	Shipping Mark	As per buyer's instruction
Currency	EUR (€)	Insurance	Covered by buyer
Lead Time	-	Quality Standard	Class A fire-rated / ENF formaldehyde / ISO 9001
Delivery Term	FOB Qingdao, China (Incoterms 2020) - Buyer arranges ocean freight and insurance from Qingdao	Remarks	Class A fire-rated ENF formaldehyde-free Antibacterial >99% Waterproof Scratch-resistant Compatible with underfloor heating HILTON SPC (Stone Plastic Composite) with MgO base layer 1226 × 201 × (TBD 8-12mm thickness)
Packaging	Export carton + wooden pallet, suitable for container loading		
Country of Origin	CHINA		

BANK INFORMATION	
Beneficiary Bank	AGRICULTURAL BANK OF CHINA, ZHEJIANG BRANCH
Bank Address	NO. 743 SHENHUA ROAD, HANGZHOU, ZHEJIANG, CHINA
SWIFT Code	ABOCCNB110
CNAPS	103337000553

EUR Account No.	19042514040001794
Payment Reference	P/I No. HILTON-ISH-2026-06-18 / Ref. HILTON-ISH-2026-06-18

Remarks: Class A fire-rated | ENF formaldehyde-free | Antibacterial >99% | Waterproof | Scratch-resistant | Compatible with underfloor heating | HILTON SPC (Stone Plastic Composite) with MgO base layer | 1226 × 201 × (TBD 8-12mm thickness)

SELLER — AUTHORIZED SIGNATURE & STAMP

BUYER — ACKNOWLEDGEMENT & STAMP

HANGZHOU BETRUE IMPORT AND EXPORT CO., LTD.

This offer list is generated by ECOPA / Geodinvest on 2026-06-18. Validity: 30 days. All prices in EUR (€), FOB Qingdao, China (Incoterms 2020).